

Natural Gas Vehicle Technology Forum

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Biogas to LNG

John A Barclay
Prometheus Energy Company

The challenge to create an economical LNG & CNG refueling infrastructure for a transition to NG in the transportation sector

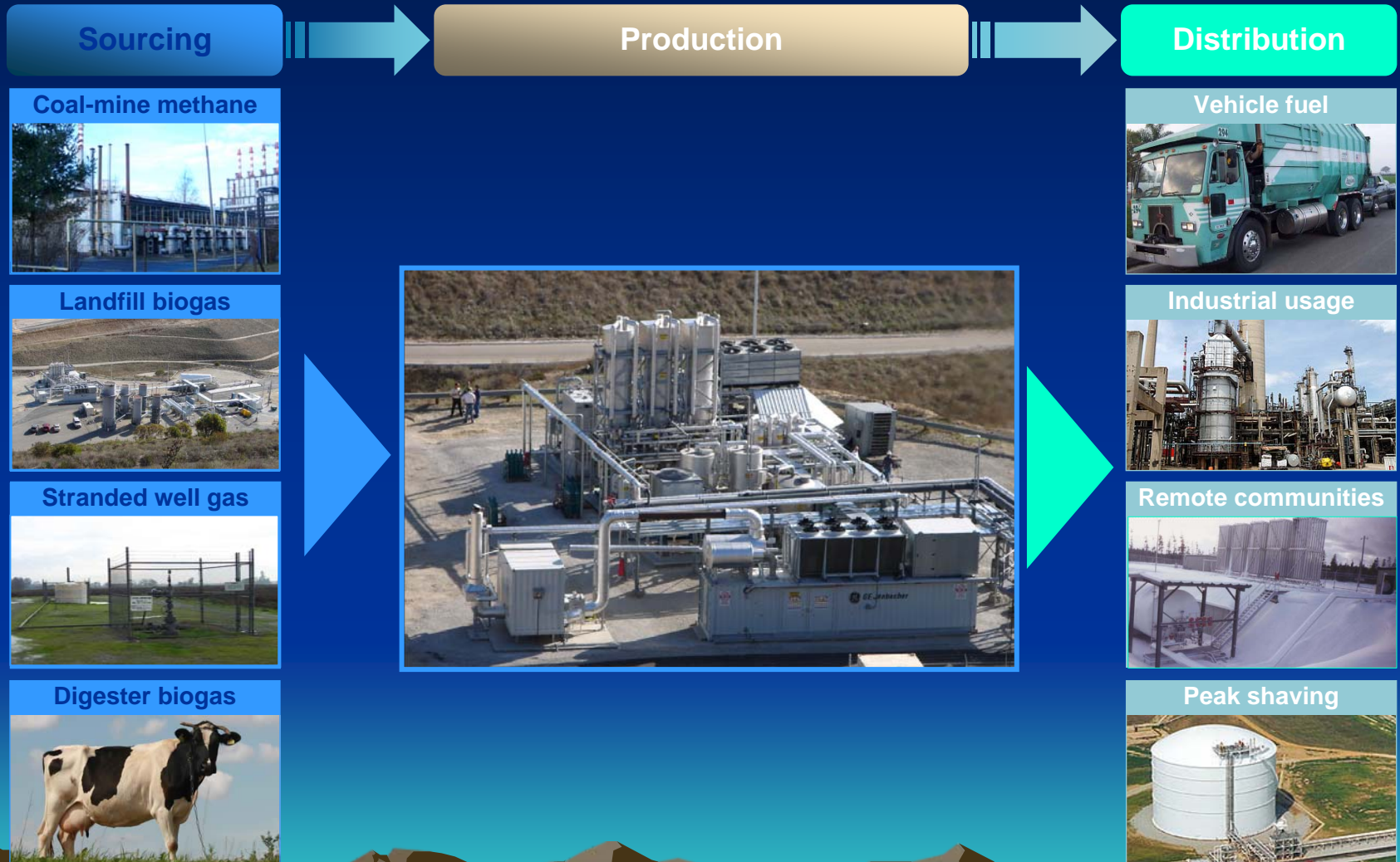
- How do we achieve 10 % penetration into transportation sector by 2020?
- ~100 quads/year in US with ~25 % of total for transportation
- ~25 quad/1000 Btu/scf for NG is $\sim 25 \times 10^{12}$ scf/year
- $\sim 25 \times 10^{12}$ scf/year/82.6 scf/gallon of LNG is $\sim 3 \times 10^{11}$ gallons LNG/year or ~ 830 MM gpd of LNG
- ~ 830 MM gpd/ $\sim 200,000$ stations is $\sim 4,150$ gpd LNG/station
- Average stations match 'distributed-scale purifier/liquefier technology' for PNG to LNG/LCNG modular systems with $\sim 5,000$ gpd capacity; also supply via tanker and have CCNG as desired
- For 10 %, install $\sim 20,000$ stations at $\sim \$0.5$ - 1.0 MM/station over ten years is $\sim \$1$ - 2 billion/year investment required – with innovative, robust facility packaging
- Gross revenues from LNG/LCNG sales at 20,000 stations are significant; ~ 83 MM gpd at $\sim \$1$ /gallon is $\sim \$83$ million/day or $\sim \$30$ billion/year.

The transportation sector is simultaneously a great challenge and a great opportunity

- Our strategic technology development is to make cost-effective technology at distributed-scale sizes to produce LNG that is ‘all-in’ priced to compete at a price discount against diesel and gasoline
 - ~0.5 MMscfd to ~2.5 MMscfd of methane as LNG or LCNG or CCNG
 - In the early 1990’s no distributed-scale purifiers/liquefiers making ~5,000 gpd of LNG from ~0.5 MMscfd of PNG were available other than custom orders
 - Most utilities were not interested in PNG to LNG for transportation sector
 - Most good, proven large and medium-scale technologies for methane purification and liquefaction did not cost effectively scale down to this capacity
- During last 15 years we have made numerous improvements to existing technology and created several innovations related to purification & liquefaction
 - Several lab-scale to complete industrial plants have been designed, built, tested, installed and slowly but successfully commissioned and operated – great experience!



The Prometheus business model evolved from demand side to waste or stranded source supply side

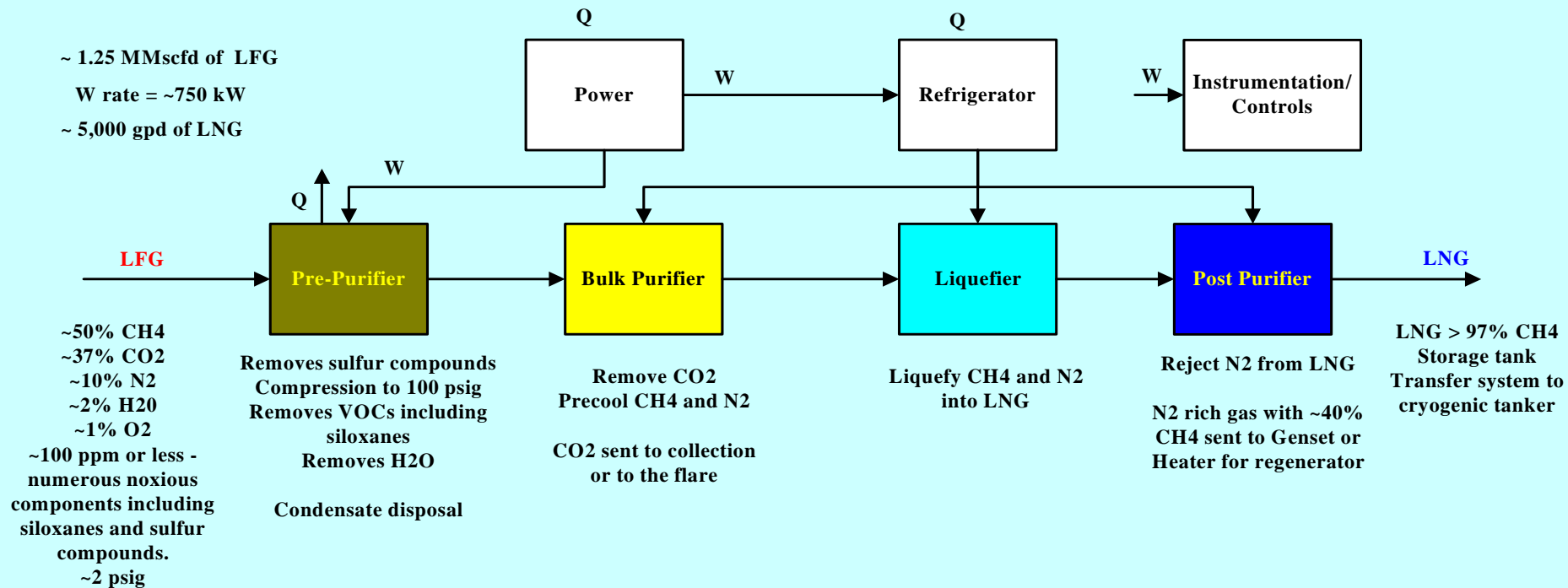


Example at Frank R. Bowerman Landfill

- Located in Orange County, CA
- Landfill is owned/operated by Orange County Integrated Waste Management Department
- Landfill site is 725 acres
- Max permitted daily acceptance rate is 8,500 tonnes/day
- >10 million standard cubic feet of LFG is flared each day

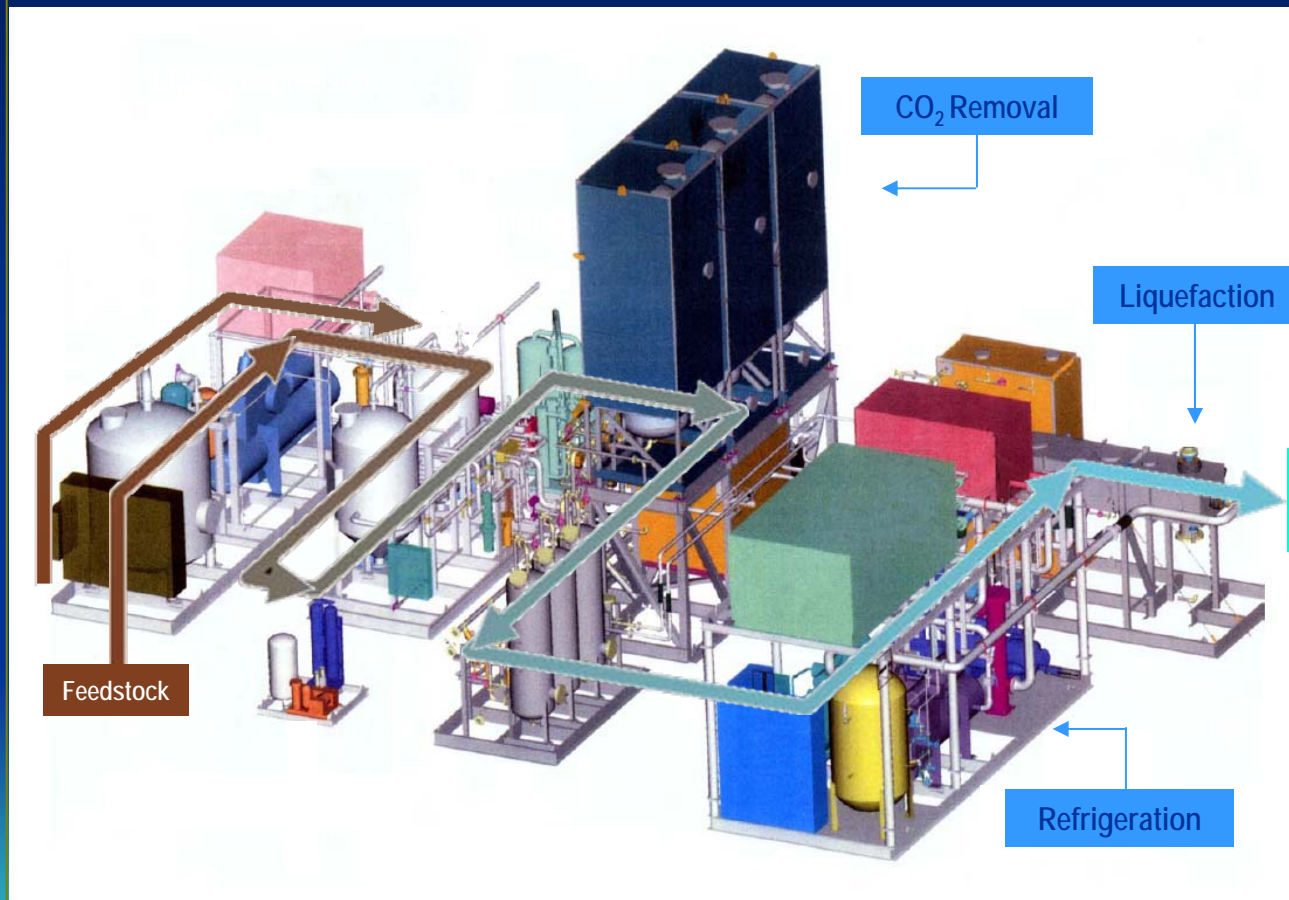


Our facility at Bowerman Landfill is an excellent beta site that provides a great basis for commercial LFG-to-LNG projects



Prometheus' purification and liquefaction technology has been tested/improved by converting LFG to LNG

Illustrative facility



Prometheus' Competitive Advantages

- Proprietary small-scale purification and liquefaction technology
- Scalable modular design enables rapid and portable deployment
- Integrated purification and liquefaction system leads to higher efficiency and lower power requirements

Proprietary / Unique Technology

The Bowerman beta-site distributed-scale design integrated several modules for higher efficiency. To date it has produced ~400,000 gallons of high quality LNG from LFG



Cryogenic tankers at Bowerman for LNG delivery into increasing local fuel market demand



Biogas feedstock is comparable to LFG and will provide high quality LNG

- LFG specs

- 50 ± 5 % CH_4
- 35 ± 5 % CO_2
- 10 ± 5 % N_2
- 0.3 ± 0.5 % O_2
- 300 ± 100 ppm_v H_2S
- 1 ppb to 1 ppm VOCs & especially siloxanes
- 2 ± 3 % H_2O
- ~1 psig; ~65 °F

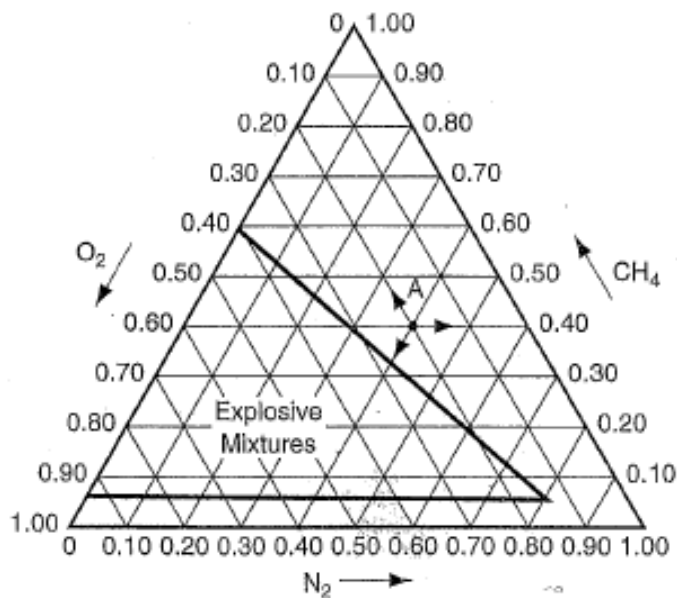
- Biogas specs

- 65 ± 5 % CH_4
- 35 ± 5 % CO_2
- 1000 ppm_v N_2
- 10 ppm O_2
- 1000 ppm_v H_2S and other VOCs
- No siloxanes
- 2 ± 3 % H_2O
- ~1 psig; ~90 °F

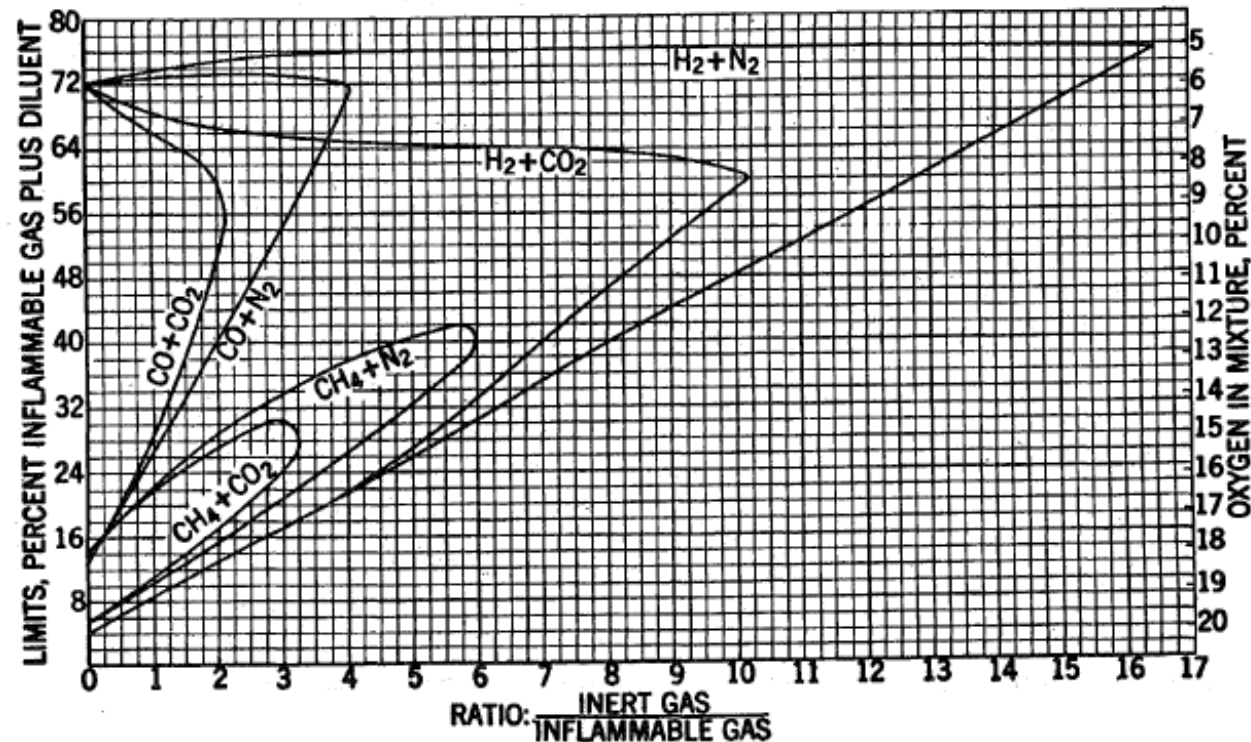


Specifications of LNG from LFG or biogas

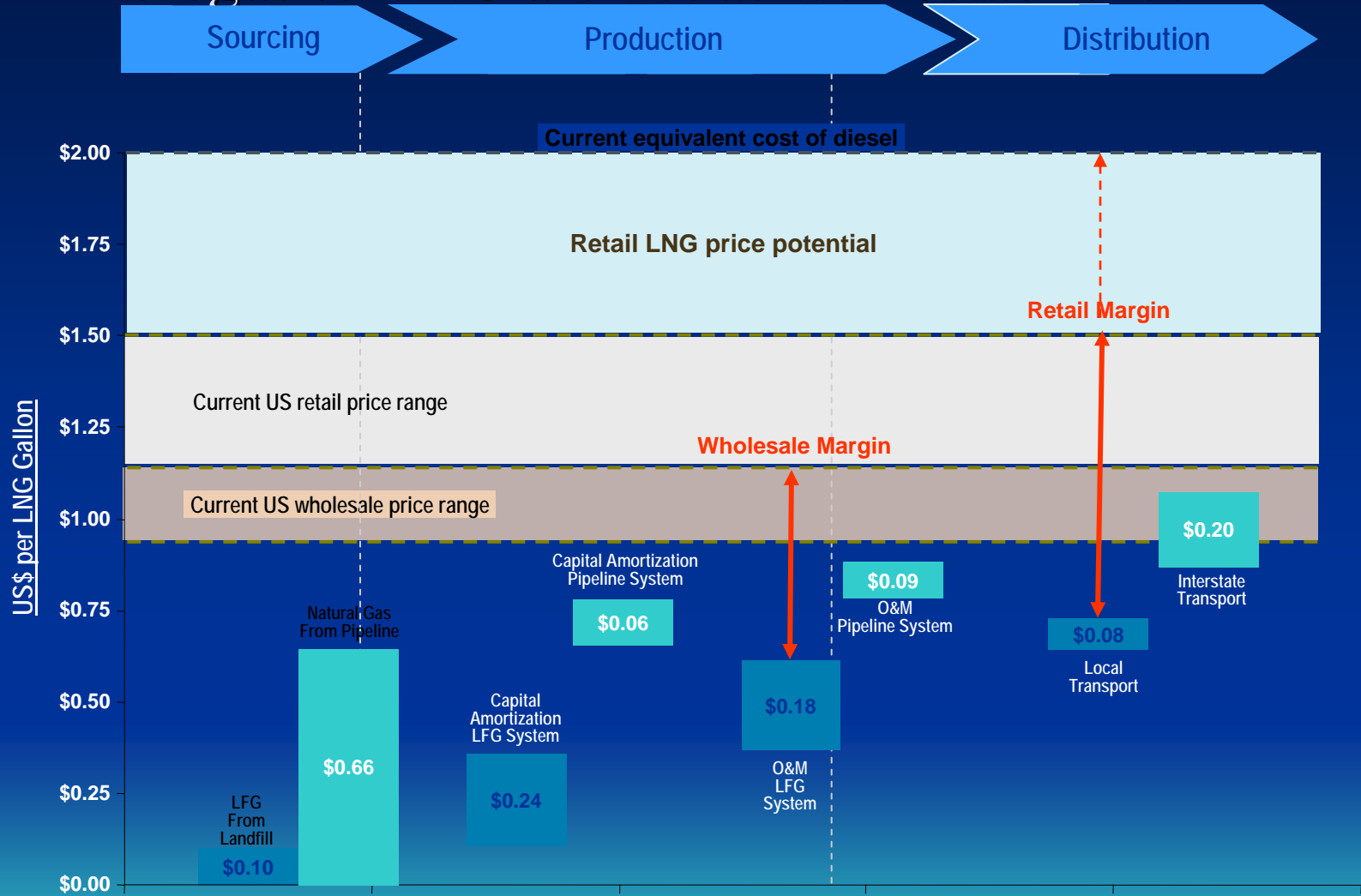
- LFG feedstock: >97 % CH_4 with residual primarily N_2
- Biogas feedstock: >99 % CH_4
- Multiple stages of purification driven by the very low solubility of most impurities in LNG
 - CO_2 will be below ~100 ppm
 - H_2O will be below ~ 1 ppm
 - Siloxanes, VOCs, H_2S will be ~ 1 to 100 ppb
- N_2 , C_2H_6 , C_3H_8 form a homogeneous mixture with LNG; weathering in reverse is an potential advantage, e.g. with N_2
- Increasing experience with cryogenic fuel handling and awareness of combustion with N_2 or CO_2 or H_2 on engine performance



There are issues to be aware of –
e.g. methane's flammability
range changes with composition



The economics of LFG to LNG for vehicles are compelling; biogas to LNG are not as well established



Prometheus' competitive advantage secures low-cost source and customer proximity

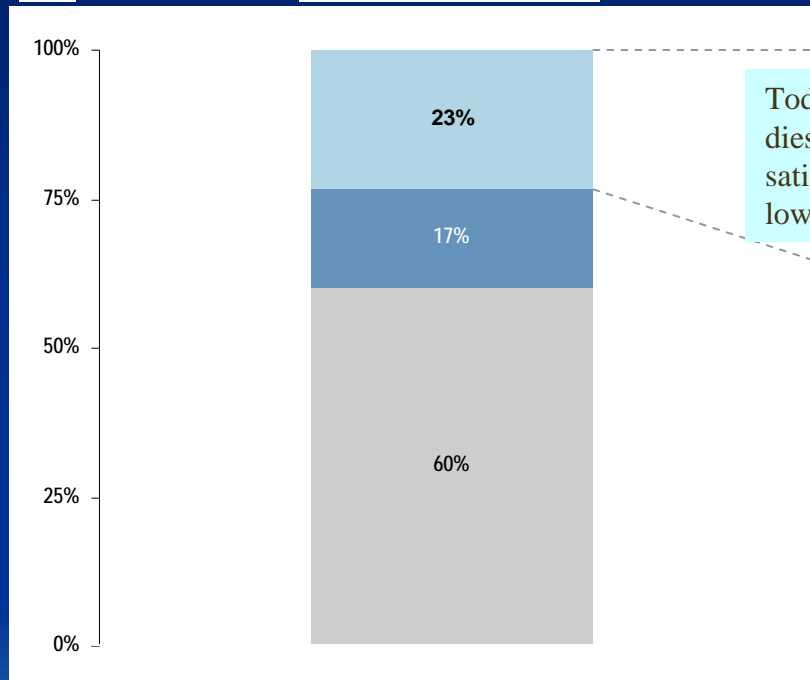
- (1) For illustration purposes - actual figures will vary from one project to another – assume Natural Gas price at \$8.00/mmBtu
- (2) Historically, LNG has been priced at a bargain to diesel, but there are now specific instances of price and margin increases as LNG becomes a more mainstream fuel for fleet users. Given the superior qualities of LNG over diesel, we expect this trend to continue.

Potential LNG supply from waste methane resources in the US could have a significant impact⁽¹⁾

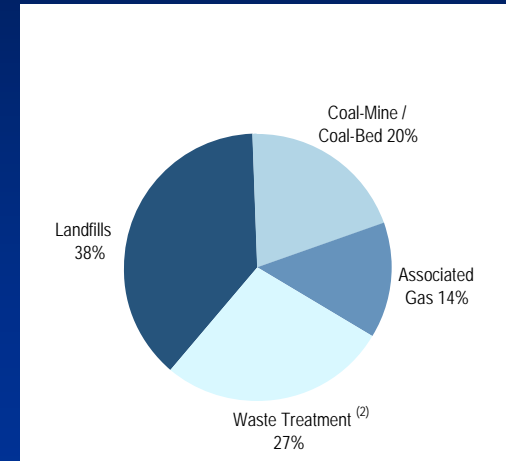
Gas demand breakdown in the US ⁽¹⁾

DGE

Total: 101.7 million DGE



Today almost ¼ of the US diesel demand could be satisfied by non traditional, low-cost gas sources of LNG



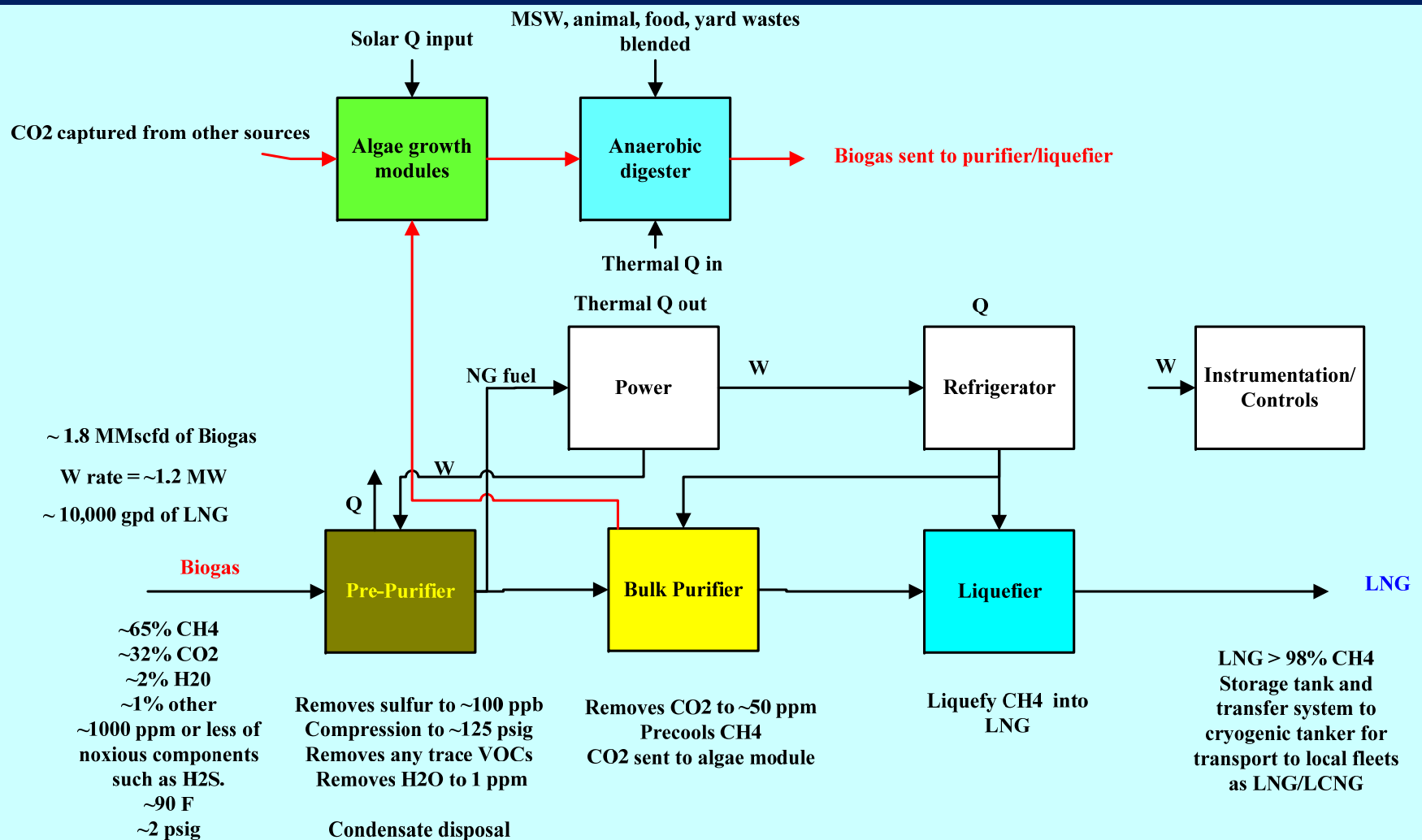
- Landfills alone stand for almost 40% of the whole potential LNG resources
- Coal-mine/Coal-bed represent 20%

(1)
(2)

Source: EIA - Adjusted Sales For Transportation Use: distillate fuel oil and residual fuel oil, 2004
Includes Waste Water and Manure Management

- LNG from “non-traditional” sources of methane, part of which is landfill gas
- LNG from pipeline and stranded well resources
- Remaining diesel demand

The ability to capture high grade CO₂ cryogenically, recycle it into biogas, and distributed-scale liquefaction provides an excellent sustainable, renewable source of LNG for fleets



Summary

- Energy technologies for vehicles cross link economics, renewable fuel cycle, environment, waste, climate change, & carbon capture business sectors; continue to better understand these linkages!
- Economics strongly influence choices among practical vehicle fuels; encourage oil to go back to \$100/bbl!
- LNG/LCNG/CCNG supply for the transportation sector is simultaneously a major challenge and a great business opportunity; investments require good returns with tolerable risks – fuel coops!
- Renewable methane coupled with CO₂ capture is a promising cost-competitive, environmentally-compatible, sustainable energy carrier; fund pilot-scale projects in multiple locations to work out the bugs!
- Educate on the need to develop high quality, efficient technology for methane and hydrogen that accelerates the adoption of renewable & sustainable energy systems.